## WiredScore's Accredited Professional (AP) program

Become a recognized leader of digital connectivity and smart technology and help us build a more innovative, collaborative and dynamic future.

## WiredScore

## Who is WiredScore?

WiredScore sets the global standard for technology in the built world through certification and education.

A champion of cutting-edge technology in real estate, WiredScore defines and certifies digital connectivity and smart technology in homes and offices on a global scale. We ensure buildings provide the best-in-class infrastructure that businesses and individuals require to thrive.

## 8+ million

people live and work in WiredScore certified buildings

### 800+ million sq. ft.

of real estate is certified by WiredScore



## Our certifications





WiredScore certification recognizes and promotes best-in-class digitally connected buildings globally.

**SmartScore certification** recognizes and promotes technologically advanced smart buildings globally.

Learn more about our certifications >

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## Our AP courses





WiredScore AP: Office (development) Assess connectivity in new office buildings.

**WiredScore AP: Office (occupied)** Assess connectivity in existing office buildings.

WiredScore AP: Home Assess connectivity in new and existing residential buildings.

SmartScore AP: Office Assess smart technology in new and existing office buildings.

## What is a WiredScore AP?

WiredScore's Accredited Professional program educates and empowers technology professionals through training based on the WiredScore and SmartScore standards.

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Deliver new value to your clients WiredScore's Accredited Professionals are trusted experts. Be an advisor to forward-thinking clients who are using technology to create buildings ready for the future.



**Create a point of difference** Technological change happens fast. Position yourself at the cutting edge of innovation in real estate by joining WiredScore's Accredited Professional program.



Develop your knowledge and skills

Benefit from an ongoing learning journey with exclusive access to industry-leading training and a global community of forward-thinking professionals.

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Working closely with WiredScore and SmartScore across a range of sectors through their Accredited Professional program is instrumental to ensuring we remain at the forefront of building design for the future.

Magnus Leask Director, Hoare Lea

Learn more about our AP program >

# What is the role of an Accredited Professional?



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As a WiredScore and SmartScore Accredited Professional, I'm excited to work with the WiredScore team to share my experience, develop innovative solutions and provide insights into world-leading intelligent building technology design.

**Tommy Chiu** Principal, Stantec

# How do WiredScore's certifications drive ROI?

month longer leases

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greater rental growth in Class A offices

lower vacancy

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## \$6.50

per sq. ft. higher rents

Read the full report

# How does becoming a WiredScore AP help your business?

The WiredScore and SmartScore certifications will unlock new services that your teams can deliver to clients. From certification advice to help them achieve the certification at their target level, to ongoing service delivery to implement improvements based on the certification outcome. As part of the WiredScore and Smartscore certification process, you can expect to deliver some or all of these services:

#### Development

- Pre-assessments
- Design work and consultancy
- Certification project management
- Managing procurement processes
- Overseeing construction works to ensure features aren't value engineered out

### Occupied

- Technical building assessments
- Certification project management
- Implementing or overseeing improvement works
- Managing procurement processes

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I have really benefited from joining the program. I have learnt new things... and I have gained an official industry-recognized badge, which I can use to differentiate myself and Colliers in the market. It's been a great experience!

### Renata Hartle Director of Technology Solutions, Colliers

In addition, APs often uncover further opportunities to support clients once the final building report is received, such as:



- Portfolio CAPEX opportunities: Clients often complete their first WiredScore certification assessment and then sign up their portfolio of assets to benchmark the connectivity infrastructure and make improvements.
- Updating telco plans: Clients will update development plans and review all legal documentation against local standards, to meet WiredScore's requirements.
- In-building mobile strategy: Certification can unlock opportunities to help clients understand and improve mobile capability in buildings.
- On-site improvements: Following certification, clients may invest in improving cabling, telcom rooms and ISP management.
- Advising on investor engagement strategy:
  Clients may seek advice on how to position their certification level to investors.



- Smart building strategy: Clients may commission APs to undertake a smart strategy to ensure their strategy is fit-for-purpose and draws on best practice from the SmartScore framework.
- Managing procurements: Clients often seek to upgrade their smart building following certification. AP organizations may be contracted to manage the design and procurement process. For example, implementing occupancy sensors or an app for occupiers.
- Cyber security policy: Clients may realize they do not have adequate cyber security protection in place and commission the AP organization to advise on improvements.
- Additional smart consultancy services: Including leading RFQ process for Building Operating System, and BIM modelling.
- Advising on investor engagement strategy: Clients may seek advice on how to position their certification level to investors.

## Prices and course details

### Each course includes:

- Online course materials
- On-demand access
- 4-5 hours of training content
- Interactive case studies
- 2 hour online exam
- On-going learning opportunities
- On-going in-market Business
  Development support to identify
  opportunities
- On-going support from our Building Technology Engineers
- Access to our Accreditation Promotion Toolkit

Contact WiredScore's AP support via ap-support@wiredscore.com for more information.

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### Prices

- 1 accreditation: USD 1,000
- 2 accreditations: USD 1,525
- 3 accreditations: USD 1,900
- 4 accreditations: USD 2,125
- Online discount: 50%
- Group discount options (Contact WiredScore's AP support)

#### BICSI

WiredScore is a BICSI Continuing Education Credit (CEC) Provider and all Accredited Professional courses are BICSI CEC recognized. BICSI credential holders will earn 4 CECs per AP course.

For further guidance please contact:

ap-support@wiredscore.com @wiredscore wiredscore.com

